

MMSS Summer Internship Directory

(Alphabetical by company name)

Name: Veronica Tong (alum '07)

Company: **AIG - American International Group** (INROADS program, see www.inroads.org)

Location: Atlanta

Position: Personal Lines Claims Dept Intern

Organized logistics of rolling out a new training program in the Personal Lines department nationwide.

Name: Adam Tyner (alum '07)

Company: **Allstate Insurance**

Location: Northbrook, IL

Position: Actuarial Intern

Brief description of duties: Calculated indications for insurance rate level needs. Analyzed territories and tier breakdowns.

Name: Jessica Deng

Company: **Allstate Investments, LLC**

Location: Northbrook, IL

Position: Summer Intern with Real Estate Capital Markets Group

Brief description of duties: analyzed and summarized Allstate's investments in different real estate securities (CMBS, CRE CDO's, RE Mezz funds)

Name: Jessica Deng

Company: **Arzu, Inc.** (www.arzurugs.org, a Chicago non-profit)

Position: Summer Intern

Database training and maintenance, event planning and wrap-up, marketing materials, administrative work

Name: Tracy Johnson (alum, '05)

Company: **Bain & Company** (Chicago office)

Position: Associate Consultant Intern

The Associate Consultant Intern program provided me a great introduction into consulting and Bain & Company. I was staffed on a case team and given my own portion of the client's problem to solve over the course of the 10 week internship. In addition to the valuable work experience I gained, Bain does a great job of integrating the interns into the firm culture through numerous social events and mentoring-type relationships.

Name: Lester Chan

Company: **Bank of America, N.A.**

Location: Hong Kong, China

Position: Asia Global Markets Group Derivatives Operations Analyst Brief description of duties:

Utilized different excel spreadsheets and word documents daily to compile Futures Positions

reconciliation reports and trade confirmations. Prepared and updated procedural manuals and computer programs' user lists for the department. Generated cash, interest rate reset (for trades booked in Asia) and certain profit and loss reports. Test ran new programs.

Name: Krystle Goh (alum, '06)

Company: **Bank of America Securities**

Location: Chicago

Position: Summer Analyst

I was an analyst in the Investment Banking Division (under Global Corporate and Investment Banking) working for the Consumer and Retail Group. My tasks this summer included a wide range of things: helping to put together research materials on companies, working on industry overview pieces, working on various pitch teams. I also did some projects for our internal group for some of the senior bankers to try to keep our office on top of what's going on in the market/industry. I had an enjoyable summer and really liked the people I worked with. I will be going back to work for them full-time (same office, same group) in Fall 2006. Feel free to email me with any questions.

Name: Brian Park (alum, '05)

Company: **Barclays Capital (New York)**

Position: Summer Analyst, Financial Institutions Group

Build DCF, DDM, comparable companies, comparable acquisitions, accretion/dilution, and sum-of-parts merger scenario models incorporating various cost reduction and revenue enhancement synergy variables with growth drivers on projections. Assigned firm placement through the Sponsors for Educational Opportunity (SEO) Career Program.

Name: Gabe Rich

Company: **Bates White**

Location: Washington, DC

Position: Summer Consultant

Brief description of duties: I wrote and edited programming scripts to process and analyze large data sets in Stata. Also I retrieved and analyzed data used for modeling scheme of pricing in repeated, weighted auctions in group strategy consulting situation. These duties in the economics consulting firm were to assist law firms in litigation cases for antitrust and environmental and product liability cases.

Name: Craig Meltzer (alum, '06)

Company: **Bear Stearns**

Position: Mortgage Backed Securities Trading Intern, Summer 2003 and 2004

Position: Corporate Bond Research Analyst, Summer 2005

- ❑ Calculated Adjusted EBITDA, cash flows, leverage and interest coverage
- ❑ Compared earnings releases to company guidance, analyst expectations and previous year earnings
- ❑ Built a cash flow and earnings projection model
- ❑ Created charts of historical 5-year CDS spreads and yields to worst call

Name: Matthew Sibery

Company: **BMO Capital Markets** (subsidiary of Bank of Montreal)

Location: Chicago, IL

Position: Summer analyst for the relationship management group.

Description: The company is a mid-market investment bank. However, with so many assets from the commercial industry, they wanted to retain some of their Fortune 500 clients. As a summer analyst, I worked for five different managing directors. The projects varied a lot. My main project for the summer was managing their client relationship management database. This documented all of the various deals that went through the company. I also prepared briefings for prospective companies. Working with the relationship management group gave me wide exposure to the investment banking industry. I worked with some pitches on the M&A side and sat in on meetings for lines of credit to various companies. It was a good summer. Since my time there, the company has formalized their internships more. If you want to work for an international company, this company would be a good fit. They are major players in Canada. However, more importantly, they have one of the strongest presences in China.

Name: Jenny Tison (alum, '06)

Company: **The Boston Consulting Group**

Location: Chicago

Position: Associate Intern

I had an absolutely great time as an associate intern and gained valuable insight into the consulting industry. I was placed on a case team and given my own piece of the puzzle to solve; I drove the analysis, actively participated in client meetings and presented to senior level BCG employees. BCG had a great training program and equally good events which made for a fun summer.

Name: Chris Andersen

Company: **The Cambridge Group**

Location: Chicago

Position: Summer Business Analyst

Brief description of duties: The duties of the Summer BA are commiserate with those of the entering Business Analyst. In my time at TCG, I was staffed on a project team and performed analyses along with several other team members. There also was a significant mentorship component with a Project Manager not on my team who was able to be an advocate for me while acting as a sounding board for experiences--good or bad--that I was having. The TCG staff was very concerned with learning and maximizing the intern experience for us--even if it required us to step away from our projects for a day or two. I had a great experience this summer, and hope that other MMSS-ers will take the opportunity to intern with TCG if given the opportunity.

Name: Veronica Tong (alum '07)

Company: **Chicago Mercantile Exchange**

Location: Chicago

Position: Products and Services Business Intern.

Worked directly with the product heads of different products CME offers and analyzed trading volumes and various aspects of products.

Name: Yu Kakitsubo

Company: **Citigroup Global Investment Banking**

Location: Chicago

Position: Analyst

Description: Developed Leveraged Buyout, Accretion/Dilution, and DCF standalone models on Excel. Performed precedent transaction, comparable companies, DCF, and LBO valuation analyses. Contributed to the deal team in creating pitch books on PowerPoint. Trusted with a responsibility to work directly with a Managing Director and Vice Presidents. Worked as a team in buy-side and sell-side transactions

Name: Micah Friedland

Company: **Citigroup Smith Barney**

Location: New York City- Branch 787 7th Avenue

Position: Intern

Duties: varying from getting coffee and making copies to participating in conference calls and developing buy/sell ratings for stocks.

Name: Lauren Bradley (alum '07)

Company: **CNA Insurance**

Actuarial Intern

I worked in Standard Lines on the Pricing side with a group call Risk Management. My focus was on an Allocated Loss Adjustment Expenses study based on Workman's Compensation data from 1991-2005. I tracked the ratio of ALAE to Paid Losses to aid the company in anticipating future expenses in order to enhance the current policy pricing model.

Name: Matt Kane (alum, '05)

Company: **CNA Insurance**

Position: Actuarial Analyst

Summer 2003

Name: Jonathan Webber

Company: **Deloitte Consulting**

Location: Chicago, IL

Position: Business Analyst Summer Scholar

During the 2007 summer I worked as a Strategy & Operations Summer Intern at Deloitte Consulting. My work was very quantitatively oriented, although I helped develop strategy and policy as well. It was a very good introduction to consulting, and well worth a summer. Highly recommended.

Name: Ateet Ahluwalia (alum, '06)
Company: **Deutsche Bank (London Office)**
Position: Summer Analyst
Credit Sales, Global Finance Trading (Fixed Income)

Name: David Rojas
Company: **Discover Card LLC**
Location: Riverwoods, IL
Position: Marketing - Fee Products, Summer Intern
Duties: Discover Card was an excellent company to work for. My supervisors gave me a lot of practical experience in the business world. I managed projects with the purpose of launching two new fee products, from near infancy to presentation for Senior Management. I participated in and helped manage projects to improve efficiency and Cardmember experience. I was also the chief liaison between Fee Products and certain other parts of Discover and other companies with whom we were working.

Name: Christine Wang (alum, '05)
Company: **Farmers Insurance**
Position: Actuarial/Underwriting Intern

Name: Jaclyn Tan (alum, '05)
Company: **Federal Reserve Bank of Chicago**
Position: Emerging Payments and Policy Research Intern

Name: Joseph Wang (alum, '05)
Company: **Federal Reserve Bank of Chicago**
Position: Summer Intern in the Enterprise Risk Management Dept.
Summer 2004

Name: Zach Freeman
Company: **Fidelity Investments**
Location: Boston, MA
Position: Business Analyst Intern
Research and logistical work for a strategic department inside Fidelity's technology department. The work consisted of working on spreadsheets for resource reporting and modeling, and reading academic literature and creating a presentation out of it.

Name: Jeffrey Ellis (alum '07)
Company: **Goldman, Sachs & Co.**
Location: Chicago, IL
Position: Summer Analyst
I worked in the Municipal Finance group within the Investment Banking Division of Goldman Sachs. During the summer, I assisted other bankers prepare proposals and presentations for clients (typically city and state government officials), analyzed the current debt structure of

municipal and state entities, ran quantitative analysis to determine if savings could be achieved by the refunding outstanding debt, and provided research to senior bankers.

Name: Nicolás Contag

Company: **Goldman, Sachs & Co.**

Location: New York, NY

Position: Summer Financial Analyst

Description: Analyzed new equities and collaborated to prepare financial models; Researched an equity and presented a recommendation to a partner in the firm; Generated a report on prescription drug pricing methods and their impact on government reimbursement; Participated in meetings with clients and corporate senior management teams

Name: Veronica Tong (alum '07)

Company: **Goldman Sachs & Co.**

Location: New York City

Position: Investment Banking Summer Analyst: Putting together books and modeling financial scenarios for corporate clients

Name: Mira Christanto (alum, '06)

Company: **Goldman Sachs & Co.**

Position: Summer Analyst, Business Planning

- ❑ Developed and presented a financial model, tracking the impact of departed Investment Professionals to project sales revenue and determine the net present value of forgone earnings
- ❑ Collaborated to perform sensitivity analysis on the value of laterally hiring an investment team and presented its commercial ramifications, resulting in changes to expansion, compensation and assets retention strategies
- ❑ Prepared weekly briefings for upper management with financial statements, competitor benchmarking models and news summaries
- ❑ Trained incoming associate to model and value net sales impact on Private Wealth Management due to attrition

Name: Rosa Li (alum '07)

Company: **Goldman Sachs & Co.**

Location: New York, NY

Position: Summer Analyst

Brief description of duties:

- Read and synthesized sector and company analyses, co-wrote daily reports
- Analyzed industry trends, brainstormed thematic viewpoints and investment conclusions for portfolio managers

Name: Brian Park (alum, '05)

Company: **Houlihan Lokey Howard & Zukin Investment Banking Services**

Location: Los Angeles

Position: Summer Analyst, Financial Restructuring Group.

Analyzed financial statements and utilized FactSet and Bloomberg to compile pitch books, spread comparable financials and operating metrics, prepare company profiles, and build financial models such as WACC, DCF, and comparable multiples analyses for restructuring, acquisition and divestiture scenarios.

Conducted research on general economic conditions and specific trends mainly within the wireless industry in the United States and Mexico for live deals and pitches. Companies included: Iusacell, Horizon PCS, Allegiance Telecom, and Kaiser Aluminum

Name: Emma Kronick

Company: **Institute for Women's Policy Research**

Location: Washington, D.C.

Position: Research Intern

Brief description of duties: This small NPO provides a tailored internship experience. I asked for mostly quantitative projects, and that's what I got. I spent no more than one hour per day on administrative duties such as filing, answering phones, arranging appointments, etc. The rest of the day I worked on projects for my supervisor, which ranged from writing drafts and doing copy edits to writing Stata code for a cost/benefit estimate of a proposed bill in San Francisco. If you are female and interested in non-profit work, IWPR is one of a very few places to get non-profit econometric experience.

Name: Mary Bowmann (alum, '06)

Company: **IES (International Education of Students)**

Position: Summer Marketing Intern

Collaborate with fellow marketing interns to produce overall competitor analysis of the study abroad industry. Also conducted a pricing analysis of competitors. At the end of the summer presented both reports in written and oral form to the staff. A great experience for anyone who has studied abroad or who is interested in international education.

Name: David Schaaf

Company: **JPMorgan**

Location: Chicago

Position: Summer Analyst, Investment Bank, Asset-Backed Securities

Brief description of duties: Analyzed and maintained asset-backed commercial paper programs with the Asia-Pacific team

Name: Raina Dong (alum, '06)

Company: **JPMorgan Private Bank (Chicago)**

Position: Summer Analyst and part-time analyst

As part of the analyst team, work with senior bankers, sales traders, portfolio managers and wealth-planning experts to bring in new client relationship and to service existing clients by devising customized financial strategies.

Name: Lisa Sun

Company: **Kellogg School of Management**

Location: Evanston

Position: Marketing Internship

Brief description of duties: Looking up analyst reports, company profiles and exploring more about the fashion industry.

Name: Jane (Jiang Ling) Wang

Company: **Lazard Freres**

Location: New York City

Position: Summer Analyst

Brief description of duties: Update pitchbooks for clients; Build and update models in Excel

Name: Lauren Bradley (alum '07)

Company: **Lehman Brothers**

Location: New York, NY

Position: Short-Term Credit Trading Summer Analyst (part of the Sales, Trading, And Research Training program -- START)

Primary duties included assisting with daily trading activity, designing and completing analyses, and speaking with clients and the sales force on the phone.

Name: Micah Silver (alum, '06)

Company: **Lehman Brothers**

Position: Analyst in the Global Technology Group

Name: Paul Maa (alum, '05)

Company: **Lehman Brothers**

Position: Investment Banking Financial Analyst, Chicago

Name: Steve Gorodetskiy

Company: **L.E.K. Consulting**

Location: Chicago

Position: Summer Associate

Brief description of duties: This is a more-or-less standard Consulting internship. LEK is short cases, mainly Private Equity, with no flying. I worked about 65 hours a week for 10 weeks (1 week of that was training). I worked 3 cases in those 9 weeks on the job. Main duties included primary research (making calls to get interviews with industry experts/clients/etc), secondary research, making slides, etc.

Name: Sanjay Amin (alum '07)

Company: **L.E.K. Consulting, LLC**

Location: Chicago

Position: Summer Associate

Brief description of duties:

Worked on three cases, one strategy and two due diligence, as well as new client development

Conducted primary and secondary market research, used my economic intuition and mathematical prowess to develop original market models in Excel, and interpreted findings to build and edit client presentations

Helped form a model for the life insurance premium finance market, of which there was very little formal information, using data from the Capgemini/Merrill Lynch World Wealth Report and life insurance market reports

Motivated by a basic idea of behavioral economics, formed an analysis of the relationship between media coverage of hurricanes and outages and the demand for standby power generators

Name: Sam Gurwitz (alum '07)

Company: **Merrill Lynch**

Location: New York City

Position: Investment Banking Analyst

Brief description of duties: Typical analyst duties: pitchbook creation, pitchbook duplication, valuation.

Name: Veronica Tong (alum '07)

Company: **Merrill Lynch** (Chicago Field Studies Program)

Location: Chicago

Position: Global Private Client Intern

Filed and organized private client information.

Name: Rosa Li (alum '07)

Company: **Merrill Lynch**

Location: New York, NY

Position: Summer Analyst

Brief description of duties:

- Valued potential public and private companies using DCF analysis, comparable companies' analysis, precedent transactions analysis, premiums paid analysis, pro forma merger and contribution analyses
- Analyzed the impact of mergers, acquisitions, and leveraged buyouts on earnings, cash flow, and capital structure
- Performed due diligence and assisted in drafting memoranda related to a buy-side process

Name: Omar Arain (alum, '06)

Company: **Milliman**

Position: Summer Intern - worked primarily programming in Excel/Visual Basic

Assisted with financial projections for companies

Name: Elisa Chen

Company: **Monitor Group**

Location: Paris, France

Position: Summer Associate

Name: Sandy Shang

Company: **Morgan Stanley**

Location: Shanghai, China

Position: IT consultant

Brief description of duties: Documentation, Project Management Workflow, Coding, Trading and Sale system design and maintenance.

Name: Will Bruns (alum, '06)

Company: **Morgan Stanley**

Position: Investment Banking Analyst

Responsibilities include analyzing financial and operating information relating to corporations and industries; creating statistical exhibits that analyze comparative financial performance; building computer spreadsheet models to depict projected financial results and to value companies; developing marketing memoranda; participating actively in the execution of financings and/or M&A transactions; and contributing to team discussions and client meetings.

Name: Jason Wang

Company: **Morningstar, Inc.**

Location: Downtown Chicago

Position: Morningstar Indexes Intern

Brief description of duties:

- Assisted in developing innovative indexes for various investment vehicles and fund benchmarking
- Supported in construction and launch of the Commodity Index Family, employing different strategic combinations of long futures, short futures, and cash
- Helped with the reconstitution, auditing, and maintenance of all Morningstar Indexes
- Modeled and researched studies on different Morningstar indexes that were published in white papers
- Calculated portfolio and index statistics to implement into pitch books for clients

Name: Ben Levitt

Company: **Nico Trading**

Location: Downtown

Position: Trading Assistant....(also a little financial engineering)

Brief description of duties: Basic TA duties: At the CBOT, run, check, enter trades...basically just train you to learn the language so you can trade later. Also, for the engineering part, I researched financial products and found mathematical relationships so that they could trade spreads.

Name: Jonathan Webber

Company: **Professor Skogan, Northwestern University**

Position: IPR Crime and Justice house researcher

I did work on crime data in Chicago and across the country. Professor Skogan is really easy to work with and is great at explaining everything to his RAs, so I highly recommend him.

Name: Sammy Topper
Company: **Rabin Research Company**
Location: Chicago
Position: Marketing Research Summer Intern
Coding and editing questionnaires, proofing reports, taking inventory, administrative tasks

Name: Brian Park (alum, '05)
Company: **Raymond James Financial Services**
Location: Chicago
Position: Part-time intern
Examined the payroll industry regarding valuation techniques for private practice mergers. Built cash flow analyses and financial models for the acquisition of PayRole LLC by E-chx, Inc.

Name: Seva Rodnyansky
Company: **Richard Day Research**
Location: 820 Davis St. Evanston
Position: Research Assistant
Brief description of duties: Act as research assistant in several divisions of this Market Research Consultancy in Evanston. Most work is in the Microsoft Office Suite, SPSS, or WinCross. Diverse assignments allow the research assistant to see various parts of the consulting process and have a hands-on experience. Large level of responsibility, 40hrs per week.

Name: Deepa Talwar
Company: **St. Alexius Medical Center**
Location: Hoffman Estates, IL
Position: Intern, Patient Safety and Quality
Brief description of duties: Worked on various projects to trend data on Joint Health Commission safety measures. Created an extensive system consisting of over 300 linked spreadsheets to report and analyze hospital performance, and created and distributed an annual safety survey to over 6,000 hospital employees.

Name: Hariharan Vijay
Company: **Sundaram BNP Paribas Mutual Fund**
Location: Chennai, India
Position: Portfolio management Service Summer Intern
Brief description of duties: Assisted with research on regulations and prospective avenues for Indian foreign direct investors, the end goal to assist the NFO of the Sundaram BNP Paribas Global Advantage Fund targeting international emerging markets. Made sales calls with marketing consultants to mutual fund distributors. Conducted research measuring present risk appetite in the Indian investor market and assessing investor preferences toward a new portfolio advisory service by the company.

Name: Alexandra Hallas Button

Company: **Target Corporation**

Location: Minneapolis, MN

Position: Business Analyst

Brief description of duties: As a Target Business Analyst, you spend some time shadowing your mentor, who will more than likely be a Business Analyst (probably 2-3 years out of college), and the rest of the time working with a team of interns or by yourself to analyze and develop company strategies in order to present your findings and/or recommendations to management at the end of your internship. I ended up having a unique experience (possibly because of my MMSS major) in that instead of working with a BA, I worked on a more experienced team within the Merchandising Process and Systems Development strategy team, who are basically the internal consultants for Target. In other words, I got both a consulting and retail experience at the same time, and then presented my findings to the Vice President of Target. Beyond the project and mentoring, you are also given the opportunity to meet with and set up informational interviews with others in the company, to figure out what department you might like to work in if you decide to join Target as a full time career. Beyond that, Target is part of a program called MetroMix which has various networking events including a professional development workshop with other interns from a lot of the other corporate headquarters within the Twin Cities area. Target also sets up distribution center and store tours, and an Executive lunch and volunteer events. What I found the best about Target was the environment. Interns canNOT work more than 40 hours a week and they treat you like equals. You can set up meetings with anyone, and people are very willing to talk with you about what they do to help you better understand the company. Although it is obviously a very large company and everyone is a type A personality and has a lot of pressure on them (if you are a BA, you are basically given a \$60-100 million business to be responsible for right out of college), the company prides itself on its culture and its openness; the company is a very meeting-oriented company, so if you cannot get along with people, you will not be able to fit at Target. Also, on a side-note, Target provides round trip transportation to Minneapolis, and heavily subsidizes housing (I paid \$300 for the entire 10 weeks; I shared 4 bedroom/4 bathroom full furnished apartment with three other Target interns, and there was a gym onsite and it was right next to the bus stop to work). See:

<http://sites.target.com/site/en/corporate/page.jsp?contentId=PRD03-000531> for more information.

Name: Matt Withey

Company: **TransMarket Group**

Location: Chicago, IL

Position: Trading Assistant

Duties: I assisted traders with various tasks. I created models, updated spreadsheets, researched and analyzed data, went out and got lunch, etc. Good experience but not great.

Name: Charlie Ruehr

Company: **UBS Investment Bank**

Position: Summer Analyst

Duties: Researched and analyzed companies. Organized information into PowerPoint presentations for use by the senior bankers in client meetings.

Name: Stephen Master (alum, '06)

Company: **UBS Investment Bank**

Position: Summer Analyst

- Preparation of a variety of client documents, including pitches and information requests

- ❑ Creation of financial models, including discounted cash flow analyses and accretion/dilution models
- ❑ Maintenance of master “Comparables” spreadsheet, which tracks financial performance of all covered companies

Name: Brian Park (alum, '05)

Company: **UBS PaineWebber**

Location: Chicago

Position: Summer Intern for financial advisors.

Cold-called, stuffed envelopes, and learned a little bit about different funds and investments such as college-savings plans.

Name: Maansi Johri

Company: **United Technologies**

Location: Hartford, CT

Position: Summer Intern in the Treasury Department

Duties: Worked with cash management team - Used Reuters to upload foreign exchange rates, monitored bank balances and limits daily, helped with some Sarbanes-Oxley testing, helped prepare presentations and develop a process for cash pool risk assessment.

Name: Malavika Srinivasan

Company: **US Congress**

Location: Rayburn 2160, Washington, DC

Position: Intern for Congresswoman Ileana Ros-Lehtinen (FL-18)

Brief description of duties: Attending hearings, writing briefs and occasionally speeches, drafting letters, sending and writing memos, and giving tours.

Name: Claudia Barna

Company: **Watson Wyatt Worldwide**

Location: Chicago

Position: Actuarial Analyst Intern

Duties included helping with actuarial valuations and reports (probably my main duty), working on a pension plan design, helping with some government forms, and holding a valuation presentation in front of a mock client. I had a great summer and really enjoyed Watson Wyatt and my internship.

Name: Zach Kahn

Company: **Weill Cornell Medical College Physician Organization Finance Office - Division of Financial Planning**

Location: New York, NY

Position: Intern

Duties: Worked with senior analysts; Used MS Excel to create and analyze feasibility models for different departments of the medical college. Models included 5-year forecasts intended for reorganization of physicians within a department. Calculated staff and space requirements for departments being moved into new ambulatory care building. Also generated volume forecasts, and developed expense budgets for the planning of physician compensation.

Name: Nate Wong

Company: **XO Capital Group**

Location: Chicago, IL

Position: Research Analyst

Duties: I analyzed trading strategies to improve performance of the computer algorithm

Name: Veronica Tong (alum '07)

Company: **ZS Associates**

Location: Evanston

Position: Operational Research Intern

Consulting in the pharmaceutical industry.